

JP BROWN

Oil & Gas Professional

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OVERVIEW

An experienced Oil & Gas Professional with broad experience within America's unconventional energy industry. Having worked in the Procurement/Supply Chain Departments for three Fortune 500 E&P companies (Chesapeake, Pioneer, & Marathon), JP gained a strong, comprehensive knowledge of the oil patch and a high level of experience that set him apart from others in his field. Since joining B&L Pipeco Services, a top-tier distributor in the Oil & Gas Industry, JP has had the opportunity to learn and participate in the entire lifecycle of the supply chain process from Manufacturer to End-User.

WORK EXPERIENCE

2017 - Present

B&L PIPECO SERVICES / BUSINESS DEVELOPMENT

Responsible for identifying, creating, and promoting new methods to increase business and sales; Add value to both internal and external customers; Seek opportunities to maximize service, growth, and positive change through innovation and process improvements; Discover new customers and potential markets; Attend conferences and industry events.

2017

MARATHON OIL CORP. / GLOBAL SUPPLY CHAIN MANAGER

OCTG and Wellhead Category Manager for all of Marathon Oil's onshore USA operations.

2010 - 2017

PIONEER NATURAL RESOURCES / SUPPLY CHAIN MANAGER

Responsible for the entire supply chain (procurement, logistics, inventory) of all Oil Country Tubular Goods (OCTG), Line, and Polyethylene Pipe for Pioneer Natural Resources and EFS Midstream (Responsibility: \$350+ Million / Year)

2006-2010

CHESAPEAKE ENERGY CORP. / PURCHASING & MATERIALS COORD.

Responsible for the procurement and logistics of Oil Country Tubular Goods (OCTG) for Chesapeake's Northern District / Marcellus Shale. Assisted with Line Pipe procurement and logistics for Chesapeake Operating, Inc.

2005-2006

INTERNATIONAL PIPE & SUPPLY / SALES & MARKETING

Inbound and outbound tubular sales; Pipe yard inventory; Inspect, measure and sell new and used Oil Country Tubular Goods (OCTG), Line Pipe, and Structural Pipe.

EXPERTISE

- Planning & Sourcing
- Forecasting
- Procurement
- Inventory Management
- Contract Negotiation
- Logistics
- Data Analytics
- Finance Management
- Investment Recovery
- Sales & Marketing
- Concept & Design
- Project Management
- C++
- SQL
- HTML
- PHP
- Swift
- Javascript
- R
- Visual Basic
- Microsoft Office

EDUCATION

Texas A&M University
2015-2017
Master of Industrial
Distribution (MID)

Univ. of Oklahoma
2000-2004
Bachelor of Business
Administration (BBA)

Univ. of Valencia
2002
Study Abroad:
Valencia, Spain

ORGANIZATIONS

Society of Petroleum Engineers
Institute for Supply Management
Assoc. of Industrial Distributors
Houston A&M Club